

Message Text

UNCLASSIFIED

PAGE 01 BONN 00076 031417Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 051846

R 031406Z JAN 75

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 7063

UNCLAS BONN 00076

E.O. 11652: N/A

TAGS: BFOL, GW

SUBJECT: ADS REQUEST - WHITE TRUCK INTERNATIONAL,
CLEVELAND, OHIO

1. UNFORTUNATELY THE EMBASSY COULD NOT LOCATE ANY FIRMS INTERESTED IN SUBJECT PROPOSAL. CONTACTS STATED THAT THE DEPRESSED CONDITION OF THE CONSTRUCTION AND AUTOMOTIVE INDUSTRIES HAS NECESSITATED SEVERE CURTAILMENTS IN INVESTMENT IN MAJOR CAPITAL GOODS, SUCH AS HEAVY CONSTRUCTION MACHINERY, TRUCKS, ETC. ONE OF THE LOCAL COMPANIES CONTACTED CONDUCTED A SHORT MARKET SURVEY WHICH SHOWED THAT THERE ARE AT LEAST FOUR GERMAN FIRMS MANUFACTURING A SIMILAR RANGE OF TRUCKS AND TRACTORS AND THAT THERE IS SUBSTANTIALLY NO MARKET FOR SUBJECT PRODUCTS.

2. MOREOVER, WE WERE INFORMED THAT THE TECHNICAL CHARACTERISTICS REQUIRED BY GERMAN CAR LICENSING REGULATIONS, I.E. STRASSENVERKEHRSZULASSUNGSORDNUNG, ARE SELDOM COMMENSURATE WITH THE CONSTRUCTION OF US ROAD TRANSPORT VEHICLES. FURTHERMORE GERMAN FIRMS ARE SELDOM PREPARED TO BEAR THE EXPENSE FOR A PROTOTYPE ACCEPTANCE BECAUSE EXPERIENCE HAS SHOWN THAT THE COST OF THE REQUIRED TECHNICAL ALTERATIONS IS PROHIBITIVE.

3. THE GERMAN ROAD TRAFFIC REGISTRATION OFFICE INFORMS US THAT USUALLY ONLY PASSENGER CARS ARE CONVERTED TO GERMAN STANDARDS, AND ITS STATISTICS SHOW THAT HARDLY ANY

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 00076 031417Z

ROAD TRANSPORT VEHICLES OF US ORIGIN ARE OPERATED ON

GERMAN ROADS. IT WAS HOWEVER INDICATED THAT US TRUCKS MIGHT BE OPERATED OFF THE ROAD WHERE THEY WOULD NOT BE SUBJECT TO THE GERMAN ROAD TRAFFIC REGULATIONS.

4. THERE IS A MACK TRUCK AGENT HERE ACTING ONLY AS A SUPPLIER OF SPARE PARTS FOR MACK TRUCKS TRANSITING GERMANY FROM OTHER COUNTRIES, AND FOR U.S. MILITARY VEHICLES. THIS AGENT INFORMED US, FOR INSTANCE, THAT GERMAN SPECIFICATIONS ARE SO RIGID THAT AMERICAN AXLE WIDTHS WOULD HAVE TO BE ALTERED TO MEET GERMAN STANDARDS. THIS WOULD APPLY EQUALLY TO TRUCKS BUILT IN COUNTRIES INSIDE THE COMMON MARKET.

CASH

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BONN00076
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750003-0563
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750181/aaaacste.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 27 JAN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 JAN 2003 by RicharJA>; APPROVED <12 FEB 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - WHITE TRUCK INTERNATIONAL, CLEVELAND, OHIO
TAGS: BFOL, GE
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006